

Department: Technology Services

Req. #: _____

Total Amount: \$371,628

Note: This Sole Source Certification will become a public document, open to public inspection; therefore, you should be certain all material facts are true, relevant and clearly understandable.

SOLE SOURCE JUSTIFICATION

Per Florida Polytechnic University Purchasing guidelines, the following is submitted in support of this request for authority to purchase, without bidding, the items available from only one source.

Note: Sole Source means that the item/service is unique and that the vendor is the only one from whom the item/service can be provided. Best Price alone cannot be used for sole source. If the item/service is available from more than one source of supply, best price must be determined through the competitive bid process.

A. **Sole Source Vendor Company Name:** Cinchy Inc.

Contact Person: Jordan Di Scola

Address: 530 Adelaide St. West, Unit #6117, Toronto, ON M5V 1T5, Canada

Telephone: 1-844-424-6249 Fax: _____ Email: jordan.discola@cinchy.com

B. **Describe in lay language, what the item/service is and how it is to be used.**

See next page.

C. **What feature or special condition of this purchase is unique and cannot be obtained from any other source?**

See next page

D. **Is this product being purchased directly from the manufacturer?** Yes No

If No, is it available from more than one dealer?

If Yes, it is available from more than one dealer, why can this item not be bid?

E. **Prior to submitting this requisition, did you investigate other possible sources?**

Yes, we determined there is no other source for this technology.

If Yes: 1) Did you obtain quotes from the other sources? Yes No **If Yes, attach copies.** N/A

2) Is this Vendor's price lower than the other sources? Yes No **If No, justify additional cost**

F. **Other Sole Source comments or explanations.**

See next page.

I / We, the undersigned, certify the above to be true and correct to the best of my / our knowledge and belief and the user and / or undersigned does not have a financial interest in the above named vendor.

Attestation of Sole Source	Sole Source Approval
<p>I hereby certify the validity of the information and feel confident the Sole Source Certification will meet University criteria and would withstand any audit or vendor protest.</p> <p><u>Michael Dieckmann</u> <small>Digitally signed by Michael Dieckmann Date: 2022.06.01 10:25:36 -04'00'</small> <u>6/7/2022</u> Principal/Department Head Signature Date</p> <p><u>Laura E. Marrone</u> <small>Digitally signed by Laura E. Marrone Date: 2022.06.08 09:21:25 -04'00'</small> _____ Procurement Agent Signature Date</p> <p><u>Melaine J. Schrijs</u> _____ University Attorney Date</p>	<p>This acquisition is hereby approved as a non-competitive purchase.</p> <p>Public Posting Date <u>6/8/2022 @ 12:00 p.m. EST</u> Start Date _____</p> <p>End Date _____</p> <p>Procurement Official Signature _____</p>

Sole Source Justification (Continued)

Please use the following sections to continue documentation if needed.

F. Continued:

B. Describe in lay language, what the item/service is and how it is to be used.

Cinchy is a Dataware Platform. It is a technology that is focused on eliminating integrations and data silos (today no other technology is focused on eliminating integrations). It will be used to decouple data from siloed applications (i.e. data will no longer be locked behind an application pay-for-use barrier), creating a universal University-wide data network while reducing or eliminating the number of integrations for many current and future use cases. The platform will also be used as a common data store to create new integration-free applications using Cinchy as the platform to manage the University's data.

C. What feature or special condition of this purchase is unique and cannot be obtained from any other source?

Cinchy has been granted a patent (WO 2021/097583 A1) for its unique design enabling the creation of a system leveraging a dataset network.

Cinchy's Dataware technology combines features of a Data Fabric, Data Mesh, and Data Centric design, creating an autonomous data network that uniquely implements persistence and controls as a service. This means that Cinchy can be used as the operational data store to build any new end-user facing applications, as well as internal application experiences without the need for integration. Cinchy's platform acts as a universal data layer across applications where all applications can access, edit, and originate data through a single platform (thus eliminating data silos). Because data is centralized in this common data store, data can be version-controlled and access controlled down to a data cell level. Also included in Cinchy's Dataware product is a data-browser - an end-user metadata-driven experience where anyone can access data independently of applications (only constrained by the access set for that user in the data controls). This combination of features is unique in the Cinchy product and provides capabilities for rapid development and low maintenance overhead that are essential to the success of Florida Poly's data-driven-University initiatives.

F. Other sole source comments or explanations.

With the extremely small IT staff resource at Florida Poly we need a system that reduces the operational overhead of our IT architecture. Cinchy does this by:

- **Autonomous data** reduces (and in some cases eliminates) integration, thus speeding up our delivery of new capabilities while reducing the overall manual software development tax on the IT group.
- **Schema plasticity** (ability to adapt and reconfigure) means we don't have to spend as much time and money getting the data models "perfect" from the start and predicting future needs because the system allows for flexible, subsequent after-initial-design changes that don't break the existing schema model. This reduces our up-front costs while decreasing the long-term risk of ever needing to redesign the system.
- We also need a **single system** to fit a wide variety of use cases, as again we do not have sufficient staff to support multiple data platforms. The Dataware technology provides all required features in a single platform.
- The **Data Browser** enables data self-service by users in a controlled and secure way down to the granularity level of individual data cells.